

Pre-Sale Checklist

1. Vision

- 2. Valuation
- 3. Team

(attorney, tax strategist, accountant, banker, broker, real estate agent, coach)

- 4. Plan
- 5. P & L review (destructive, lifestyle, protective, productive)
- 6. List the practice and with who
- 7. Agreements & contracts (NDA, LOI, offer to accept, sales contract, buy sell agreement, employment contract)